

**EVIDENCE FOR HEALTHCARE IMPROVEMENT  
DBA: INSTITUTE FOR CLINICAL AND ECONOMIC REVIEW**

**FINANCIAL STATEMENTS**

**YEARS ENDED DECEMBER 31, 2021 AND 2020**



CPAs | CONSULTANTS | WEALTH ADVISORS

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## INDEPENDENT AUDITORS' REPORT

Board of Directors  
Evidence for Healthcare Improvement  
dba: Institute for Clinical and Economic Review  
Boston, Massachusetts

### Report on the Audit of the Financial Statements

#### *Opinion*

We have audited the accompanying financial statements of Evidence for Healthcare Improvement dba: Institute for Clinical and Economic Review (the Organization), which comprise the statement of financial position as of December 31, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Evidence for Healthcare Improvement dba: Institute for Clinical and Economic Review as of December 31, 2021 and 2020, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### *Basis for Opinion*

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Institute for Clinical and Economic Review and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### *Responsibilities of Management for the Financial Statements*

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Institute for Clinical and Economic Review's ability to continue as a going concern for one year after the date the financial statements are available to be issued.

***Auditors' Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Institute for Clinical and Economic Review's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Institute for Clinical and Economic Review's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

*CliftonLarsonAllen LLP*

**CliftonLarsonAllen LLP**

Boston, Massachusetts  
July 26, 2022

**EVIDENCE FOR HEALTHCARE IMPROVEMENT  
DBA: INSTITUTE FOR CLINICAL AND ECONOMIC REVIEW  
STATEMENTS OF FINANCIAL POSITION  
DECEMBER 31, 2021 AND 2020**

	2021	2020
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and Cash Equivalents	\$ 6,592,219	\$ 4,572,964
Contributions Receivable	2,766	3,513,774
Accounts Receivable	204,828	253,577
Prepaid Expenses and Other Current Assets	56,310	110,285
Total Current Assets	6,856,123	8,450,600
<b>RESTRICTED CASH</b>	443,362	441,153
<b>PROPERTY AND EQUIPMENT, NET OF ACCUMULATED DEPRECIATION</b>	2,180,481	680,252
<b>DEFINITE-LIVED INTANGIBLE ASSETS, NET OF ACCUMULATED AMORTIZATION</b>	339,138	374,067
<b>INFINITE-LIVED INTANGIBLE ASSETS</b>	25,015	25,015
<b>SECURITY DEPOSITS</b>	91,260	114,075
Total Assets	\$ 9,935,379	\$ 10,085,162
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES</b>		
Accounts Payable	\$ 226,449	\$ 620,035
Accrued Expenses	399,301	113,889
Deferred Revenue	356,305	177,000
Current Portion of Deferred Rent	171,670	62,080
Total Current Liabilities	1,153,725	973,004
<b>DEFERRED RENT AND LEASE INCENTIVE, NET OF CURRENT PORTION</b>	1,487,034	500,233
<b>OTHER LONG-TERM LIABILITIES</b>	52,779	46,644
Total Liabilities	2,693,538	1,519,881
<b>NET ASSETS</b>		
Net Assets Without Donor Restrictions	7,241,841	4,365,826
Net Assets With Donor Restrictions	-	4,199,455
Total Net Assets	7,241,841	8,565,281
Total Liabilities and Net Assets	\$ 9,935,379	\$ 10,085,162

See accompanying Notes to Financial Statements.

**EVIDENCE FOR HEALTHCARE IMPROVEMENT  
DBA: INSTITUTE FOR CLINICAL AND ECONOMIC REVIEW  
STATEMENT OF ACTIVITIES  
YEAR ENDED DECEMBER 31, 2021**

	Without Donor Restrictions	With Donor Restrictions	Total
<b>OPERATING ACTIVITIES</b>			
Revenue and Other Support:			
Contributions	\$ 6,593,623	\$ -	\$ 6,593,623
Membership Dues	523,691	-	523,691
Subscription Revenue	347,092	-	347,092
Contract Service Revenue	122,661	-	122,661
Rental Income	276,442	-	276,442
Interest Income	5,472	-	5,472
In-Kind Contributions	102,859	-	102,859
Net Assets Released from Restriction	<u>4,199,455</u>	<u>(4,199,455)</u>	<u>-</u>
Total Revenue and Other Support	<u>12,171,295</u>	<u>(4,199,455)</u>	<u>7,971,840</u>
<b>OPERATING EXPENSES</b>			
Program Services:			
Technology Assessment Program	5,836,427	-	5,836,427
Policy Leadership Forum	371,192	-	371,192
ICER Analytics	776,418	-	776,418
Total Program Expenses	<u>6,984,037</u>	<u>-</u>	<u>6,984,037</u>
General and Administrative	2,273,079	-	2,273,079
Fundraising	38,164	-	38,164
Total Operating Expenses	<u>9,295,280</u>	<u>-</u>	<u>9,295,280</u>
<b>INCREASE (DECREASE) IN NET ASSETS</b>			
	2,876,015	(4,199,455)	(1,323,440)
Net Assets - Beginning of Year	<u>4,365,826</u>	<u>4,199,455</u>	<u>8,565,281</u>
<b>NET ASSETS - END OF YEAR</b>			
	<u>\$ 7,241,841</u>	<u>\$ -</u>	<u>\$ 7,241,841</u>

See accompanying Notes to Financial Statements.

**EVIDENCE FOR HEALTHCARE IMPROVEMENT  
DBA: INSTITUTE FOR CLINICAL AND ECONOMIC REVIEW  
STATEMENT OF ACTIVITIES  
YEAR ENDED DECEMBER 31, 2020**

	Without Donor Restrictions	With Donor Restrictions	Total
<b>OPERATING ACTIVITIES</b>			
Revenue and Other Support:			
Contributions	\$ 2,188,692	\$ 126,448	\$ 2,315,140
Membership Dues	220,000	-	220,000
Contract Service Revenue	316,685	-	316,685
Rental Income	115,184	-	115,184
Other Income	4,816	-	4,816
Interest Income	6,129	-	6,129
In-Kind Contributions	8,795	-	8,795
Net Assets Released from Restriction	<u>6,219,319</u>	<u>(6,219,319)</u>	<u>-</u>
Total Revenue and Other Support	<u>9,079,620</u>	<u>(6,092,871)</u>	<u>2,986,749</u>
<b>OPERATING EXPENSES</b>			
Program Services:			
Technology Assessment Program	5,450,461	-	5,450,461
Policy Leadership Forum	185,080	-	185,080
ICER Analytics	521,070	-	521,070
Total Program Expenses	<u>6,156,611</u>	<u>-</u>	<u>6,156,611</u>
General and Administrative	1,478,394	-	1,478,394
Fundraising	233,537	-	233,537
Total Operating Expenses	<u>7,868,542</u>	<u>-</u>	<u>7,868,542</u>
<b>INCREASE (DECREASE) IN NET ASSETS</b>	<b>1,211,078</b>	<b>(6,092,871)</b>	<b>(4,881,793)</b>
Net Assets - Beginning of Year	<u>3,154,748</u>	<u>10,292,326</u>	<u>13,447,074</u>
<b>NET ASSETS - END OF YEAR</b>	<b><u>\$ 4,365,826</u></b>	<b><u>\$ 4,199,455</u></b>	<b><u>\$ 8,565,281</u></b>

See accompanying Notes to Financial Statements.

**EVIDENCE FOR HEALTHCARE IMPROVEMENT**  
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**STATEMENT OF FUNCTIONAL EXPENSES**  
**YEAR ENDED DECEMBER 31, 2021**

	Program Services						General and Administrative	Fundraising	Total			
	Technology Assessment Program	Policy Leadership Forum		ICER Analytics	Total Program Services							
Personnel	\$ 3,673,009	\$ 208,995	\$ 360,349	\$ 4,242,353	\$ 1,237,894	\$ 35,063	\$ 5,515,310					
Consultants and Honoraria	1,579,413	18,288	113,570	1,711,271	-	-	1,711,271					
Occupancy	268,525	12,562	20,552	301,639	428,890	2,346	732,875					
Professional Fees	139,565	3,939	145,151	288,655	159,839	444	448,938					
Information Technology	52,981	523	5,114	58,618	75,587	11	134,216					
Depreciation and Amortization	-	-	131,426	131,426	304,807	-	436,233					
Office Expenses	106,229	1,632	256	108,117	34,810	300	143,227					
Meetings and Travel	15,905	125,253	-	141,158	478	-	141,636					
Professional Development	800	-	-	800	20,915	-	21,715					
Board Costs	-	-	-	-	9,859	-	9,859					
Total Expenses	<u>\$ 5,836,427</u>	<u>\$ 371,192</u>	<u>\$ 776,418</u>	<u>\$ 6,984,037</u>	<u>\$ 2,273,079</u>	<u>\$ 38,164</u>	<u>\$ 9,295,280</u>					

See accompanying Notes to Financial Statements.

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**STATEMENT OF FUNCTIONAL EXPENSES**  
**YEAR ENDED DECEMBER 31, 2020**

	Program Services				General and Administrative	Fundraising	Total
	Technology Assessment Program	Policy Leadership Forum	ICER Analytics	Total Program Services			
Personnel	\$ 3,473,710	\$ 167,152	\$ 266,802	\$ 3,907,664	\$ 1,012,316	\$ 214,205	\$ 5,134,185
Consultants and Honoraria	1,543,960	10,000	123,931	1,677,891	-	-	1,677,891
Occupancy	158,226	4,651	9,633	172,510	135,858	7,547	315,915
Professional Fees	148,126	1,747	66,831	216,704	83,428	2,048	302,180
Information Technology	45,571	1,098	6,562	53,231	109,355	58	162,644
Depreciation and Amortization	-	-	47,179	47,179	78,259	-	125,438
Office Expenses	30,033	119	132	30,284	21,584	8,647	60,515
Meetings and Travel	49,986	313	-	50,299	245	1,032	51,576
Professional Development	849	-	-	849	36,862	-	37,711
Board Costs	-	-	-	-	487	-	487
 Total Expenses	 <u>\$ 5,450,461</u>	 <u>\$ 185,080</u>	 <u>\$ 521,070</u>	 <u>\$ 6,156,611</u>	 <u>\$ 1,478,394</u>	 <u>\$ 233,537</u>	 <u>\$ 7,868,542</u>

See accompanying Notes to Financial Statements.

**EVIDENCE FOR HEALTHCARE IMPROVEMENT  
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STATEMENTS OF CASH FLOWS  
YEARS ENDED DECEMBER 31, 2021 AND 2020**

	2021	2020
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Decrease in Net Assets	\$ (1,323,440)	\$ (4,881,793)
Adjustments to Reconcile Change in Net Assets to Net Cash		
Provided by Operating Activities:		
Depreciation and Amortization	436,233	125,438
(Increase) Decrease in Assets:		
Contributions Receivable	3,511,008	6,532,916
Accounts Receivable	48,749	(189,456)
Prepaid Expenses and Other Current Assets	53,975	(3,163)
Deposits	22,815	-
Increase (Decrease) in Liabilities:		
Accounts Payable	(393,586)	314,225
Accrued Expenses	285,412	(16,005)
Deferred Revenue	179,305	87,000
Deferred Rent	(345,309)	346,614
Other Long-Term Liabilities	6,135	46,644
Net Cash Provided by Operating Activities	2,481,297	2,362,420
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchases of Definite-Lived Intangible Assets	(137,569)	(328,347)
Purchases of Indefinite-Lived Intangible Assets	-	(25,015)
Purchases of Property, Plant and Equipment	(322,264)	(534,523)
Net Cash Used by Investing Activities	(459,833)	(887,885)
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	2,021,464	1,474,535
Cash, Cash Equivalents, and Restricted Cash - Beginning of Year	5,014,117	3,539,582
<b>CASH, CASH EQUIVALENTS, AND RESTRICTED CASH - END OF YEAR</b>	<u>\$ 7,035,581</u>	<u>\$ 5,014,117</u>
<b>SUPPLEMENTAL DISCLOSURES OF RECONCILIATION OF CASH AND RESTRICTED CASH REPORTED WITHIN THE STATEMENT OF FINANCIAL POSITION</b>		
Cash and Cash Equivalents	\$ 6,592,219	\$ 4,572,964
Restricted Cash	443,362	441,153
Total	<u>\$ 7,035,581</u>	<u>\$ 5,014,117</u>
<b>SUPPLEMENTAL DISCLOSURES OF NONCASH INVESTING ACTIVITIES</b>		
Leasehold Improvements Provided by Tenant Improvement Allowance	<u>\$ 1,441,700</u>	<u>\$ -</u>

See accompanying Notes to Financial Statements.

**EVIDENCE FOR HEALTHCARE IMPROVEMENT  
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NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2021 AND 2020**

**NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Nature of Organization**

Evidence for Healthcare Improvement dba: Institute for Clinical and Economic Review (ICER or the Organization) is a nonprofit organization incorporated in 2013 that produces reports analyzing the evidence on the effectiveness and value of drugs and other medical services. ICER's reports include evidence-based calculations of prices for new drugs that accurately reflect the degree of improvement expected in long-term patient outcomes, while also highlighting price levels that might contribute to unaffordable short-term cost growth for the overall health care system.

**Program Services**

To achieve its mission, ICER directs the following programs:

**Technology Assessment Program**

ICER's program to evaluate new technologies, including new drugs at or near the time of FDA approval, provides an independent analysis of the comparative effectiveness of new technologies, along with an associated health-benefit price benchmark, with the objective of helping decision-makers understand and apply evidence to improve value throughout the health care system. The robust research conducted to produce reports for the Technology Assessment Program is complemented by an extensive Patient and Stakeholder Engagement Program that ensures that the experience of patients and their families are at the center of the work. The reports of the Technology Assessment Program are vetted through three regional collaboratives of independent experts in the evaluation and application of evidence: the California Technology Assessment Forum (CTAF), the Midwest Comparative Effectiveness Public Advisory Council (Midwest CEPAC), and the New England Comparative Effectiveness Public Advisory Council (New England CEPAC). For each panel, independent clinicians, methodologists, and public representatives convene several times a year at public meetings to review objective evidence reports produced by ICER and to develop recommendations for how stakeholders can apply evidence to improve the quality and value of health care. All three panels directly engage clinicians, patients, and payors during these public meetings to discuss application of the evidence for clinical decision-making, benefit design, and patient and clinician tools to improve clinical care and patient outcomes.

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**NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES  
(CONTINUED)**

**Program Services (Continued)**

**Policy Leadership Forum**

The Policy Leadership Forum (“PLF”) was launched to give a select number of leading health care organizations a unique opportunity to shape the future of evidence and coverage policy in the United States. The tension between innovation and health care costs continues to focus critical attention on how evidence will be developed by manufacturers and how it will be interpreted by payors in making coverage decisions. Benefiting from ICER’s experience as a leader in health technology assessment, and its unique ability to serve as an engaged, objective convener and moderator, PLF brings together a small, influential group of evidence leaders from insurers, pharmacy benefit management firms, health technology assessment groups, and life science companies to address key controversies in evidence methods and policy. Working together in a balanced, nonadversarial environment, PLF members gain the skills and insights in evidence policy necessary to strengthen their competitive position in the marketplace.

**ICER Analytics**

ICER Analytics™ is a new cloud-based platform that facilitates the use of ICER’s evidence reports and underlying analyses to help all Americans achieve sustainable access to high-value care. Available on a subscription basis, the platform provides pharmaceutical manufacturers, private and public payors, clinicians, patients, and other stakeholders, with a suite of tools that streamline interpretation of ICER’s analyses—directly from the source—all designed to support integration into users’ own pricing, reimbursement, and clinical work. ICER Analytics subscribers have access to ICER’s price benchmarks, cost-effectiveness results, comparative clinical effectiveness judgments, policy recommendations, and economic models within two primary tools—the Evidence Compendium and the Interactive Modeler.

**Basis of Presentation**

The financial statements of the Organization have been prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). The Organization reports information regarding its financial position and activities according to the following net asset classifications:

*Net Assets Without Donor Restrictions* – Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization’s management and board of directors.

*Net Assets With Donor Restrictions* – Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

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NOTES TO FINANCIAL STATEMENTS  
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**NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES  
(CONTINUED)**

**Revenue Recognition**

Revenue is recognized when control of the goods and services provided is transferred to the Organization's customers and in an amount that reflects the consideration the Organization expects to be entitled to in exchange for those goods and services using the following steps: 1) identification of the contract, or contracts with a customer, 2) identification of performance obligations in the contract, 3) determination of the transaction price, 4) allocation of the transaction price to the performance obligations in the contract and 5) recognition of revenue when or as the Organization satisfies the performance obligations.

A portion of contract service revenue is recognized over time as services are performed. Fees are billed as performance obligations are met.

Membership dues, which are nonrefundable, are comprised of an exchange element based on the value of benefits provided, and a contribution element for the difference between the total dues paid and the exchange element. A portion of the members' dues with an exchange element are recognized ratably over the membership term beginning the month the membership becomes effective and a portion is recognized at a point in time when the annual summit takes place. Membership dues that are received but not yet earned are reflected in deferred revenue. The contribution portion of dues are recognized immediately.

The Organization typically invoices its customers annually. Typical payment terms provide that customers pay within 30 days of invoice.

Subscription revenue from ICER Analytics™ is recognized ratably over the term of each subscription. Subscriptions are typically invoiced annually and are not refundable. Subscription fees received but not yet earned are reflected in deferred revenue.

For the year ended December 31, 2021, the Organization recognized \$347,092 in subscription revenue. There was no subscription revenue recognized for the year ended December 31, 2020.

For the years ended December 31, 2021 and 2020, the Organization's disaggregated revenue by timing of revenue recognition was as follows:

	2021	2020
Recognized Over Time	\$ 709,964	\$ 490,395
Recognized at a Point in Time	283,480	46,290
<b>Total Revenue</b>	<b>\$ 993,444</b>	<b>\$ 536,685</b>

The Organization's revenue, results of operations and cash flows are affected by a wide variety of factors, including general economic conditions, the geographic region of its customers, the types of customer, the type of contract, and the contract duration.

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**NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES  
(CONTINUED)**

**Contract Assets and Liabilities**

Contract assets and liabilities related to the revenue recognized in accordance with Topic 606 are as follows for the years ended December 31:

	<b>2021</b>	<b>2020</b>
Beginning Contract Assets, January 1	\$ 211,871	\$ 1,072
Ending Contract Assets, December 31	168,750	211,871
Beginning Contract Liabilities, January 1	177,000	90,000
Ending Contract Liabilities, December 31	356,305	177,000

**Accounts Receivable**

Accounts receivable are stated at the amount management expects to collect from outstanding balances. An allowance for doubtful accounts is provided for those accounts receivable considered to be uncollectible based upon management's assessment of the collectability of receivables, which considers historical write-off experience and any specific risks identified in customer or donor collection matters. Bad debts are written off against the allowance when identified. Management determined that no allowance was required as of December 31, 2021 and 2020.

**Contributions**

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the entire contribution's restrictions are met in the reporting period in which the contribution is recognized. All other donor restricted contributions are reported as an increase in net assets, with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as Net Assets Released from Restrictions.

As of December 31, 2021, conditional contributions from a foundation donor of approximately \$7,500,000, have not yet been recognized in the financial statements.

Contributions of services are reported as revenue and expenses without donor restrictions at the fair value of the service received. Contributions of services create or enhance a nonfinancial asset and would typically need to be purchased by the Organization, require specialized skills, and are provided by individuals with those skills. Contributions of goods and space to be used in program operations are reported as revenue and expenses without donor restrictions at the time the goods or space are received.

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NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2021 AND 2020**

**NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES  
(CONTINUED)**

**Contributions Receivable**

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at present value of their estimated future cash flows. The discounts on these amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Discount amortization is included in contribution revenue. Conditional promises to give are not included as support until the conditions are met. As of December 31, 2021 and 2020, all contributions receivable are expected to be collected within one year.

**Cash and Cash Equivalents**

The Organization maintains its cash in bank deposit accounts, which, at times, may exceed federally insured limits. The Organization has a cash management program, which provides for the investment of excess cash balances, primarily in short-term money market accounts. The Organization considers such highly liquid investments with original maturities of three months or less when purchased to be cash equivalents.

**Restricted Cash**

Amounts included in restricted cash represent amounts pledged as collateral for a letter of credit established with a lender related to an operating lease.

**Concentrations of Credit Risk**

Financial instruments that potentially subject the Organization to concentration of credit risk consist primarily of cash, cash equivalents, and contributions and accounts receivable. The Organization maintains its cash and cash equivalents with high-credit quality financial institutions. The Organization believes it is not exposed to any significant losses due to credit risk on cash and cash equivalents. Contributions and accounts receivable are carried at the outstanding balance, less an estimate for allowance for uncollectible receivables, based upon management's judgment of potential defaults. Management determines the allowance for uncollectible receivables by identifying troubled receivables balances and by using an assessment of the donor's or customer's credit worthiness. As of December 31, 2021 and 2020, management has determined all receivables are collectible and an allowance for doubtful accounts is not necessary.

**EVIDENCE FOR HEALTHCARE IMPROVEMENT  
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**NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES  
(CONTINUED)**

**Property and Equipment**

Property and equipment are recorded at cost on the date of acquisition. Depreciation is computed using the straight-line method over the estimated useful lives of the related assets, as follows:

Leasehold Improvements	Lesser of Useful Life or Lease Term
Furniture and Fixtures	5 to 7 Years
Office and Computer Equipment	3 to 7 Years

**Definite-Lived Intangible Assets**

Intangible assets consist of website development costs and internal-use software. Such costs include direct labor, supplies, materials, and other direct expenses. Costs incurred by the Organization during the application development stage are capitalized, subject to their recoverability.

The Organization accounts for amortization using the straight-line method over the related asset's estimated useful life below.

Internal-Use Software	3 Years
Software	3 Years
Website Development Costs	3 Years

**Infinite-Lived Intangible Assets**

Intangible assets consist of costs associated with the purchase of domain name. Costs incurred by the Organization are capitalized and reflected on the statement of financial position.

**Impairment of Long-Lived Assets**

Professional standards required that long-lived assets, including purchased intangible assets with finite lives, be reviewed for possible impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. As of December 31, 2021 and 2020, the Organization evaluated its long-lived assets for impairment and determined that they were not impaired.

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(CONTINUED)**

**Deferred Rent and Lease Incentive**

The Organization records rent expense on a constant periodic rate over the term of the lease agreement. The excess of the cumulative rent expense incurred over the cumulative amounts due under the lease agreement is deferred and recognized over the term of the lease. Under the terms of the lease, the Organization received a lease incentive of \$1,441,700 that is being amortized into rent expense over the term of the lease agreement.

**Functional Allocation of Expenses**

The costs of providing the Organization's program and other activities have been summarized on a functional basis in the statement of activities. Expenses related directly to program activities or supporting services are charged directly to that function while other expenses that are common to several functions are allocated based on management's estimates, among major classes of programs activities and supporting services.

The expenses that are allocated include the following:

Expense	Method of Allocation
Salaries and Related Benefits and Taxes	Time and Effort
Professional Fees	Time and Effort
Occupancy	Full-Time Equivalent
Information Technology	Full-Time Equivalent

**Income Taxes**

The Organization is a nonprofit organization as described in Section 501(c)(3) of the Internal Revenue Code (IRC) and is exempt from federal and state income taxes on trade or business profits generated by activities related to the Organization's exempt function. The Organization may be subject to federal and state income taxes for profits generated from trade or business activities unrelated to the Organization's exempt function. As of December 31, 2021 and 2020, management believes that the Organization has not generated any unrelated business taxable income.

The Organization assesses the recording of uncertain tax positions by evaluating the minimum recognition threshold and measurement requirements a tax position must meet before being recognized as a benefit in the financial statements. The Organization's policy is to recognize interest and penalties accrued on any uncertain tax positions as a component of income tax expense, if any, in its statements of activities.

**Use of Estimates**

Management has used estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities in its preparation of the financial statements in accordance U.S. GAAP. Actual results experienced by the Organization may differ from those estimates.

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**Accounting Standards Update**

In February 2016, the FASB issued ASU No. 2016-02, *Leases*, which is a comprehensive lease accounting standard that requires entities that lease assets (lessees) to recognize the assets and related liabilities for the rights and obligations created by the leases on the balance sheet for leases with terms exceeding 12 months. The lessee in a lease will be required to initially measure the right-of-use asset and the lease liability at the present value of the remaining lease payments, as well as capitalize initial direct costs as part of the right-of-use asset. The FASB issued ASU 2020-05, which deferred the effective date for the Organization until annual periods beginning after December 15, 2021, however, early application is permitted. The Organization is currently evaluating the impact this guidance will have on its financial statements.

**Subsequent Events**

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through July 26, 2022, the date the financial statements were available to be issued.

**NOTE 2 AVAILABLE RESOURCES AND LIQUIDITY**

The following reflects the Organization's financial assets as of December 31, 2021, reduced by amounts not available for general use due to contractual or donor-imposed restrictions, within one year of December 31, 2021 and 2020:

	<u>2021</u>	<u>2020</u>
Financial Assets at End of Year:		
Cash and Cash Equivalents and Restricted Cash	\$ 7,035,581	\$ 5,014,117
Contributions Receivable	2,766	3,513,774
Accounts Receivable	204,828	253,577
Total Financial Assets at End of Year	<u>7,243,175</u>	<u>8,781,468</u>
Less: Amounts Unavailable for General Expenditures		
Within One Year:		
Due to Contractual or Donor-Imposed Restrictions:		
Restricted Cash	443,362	441,153
Restricted by Donor with Time or Purpose Restrictions	-	4,199,455
Financial Assets Available to Meet Cash Needs		
For General Expenditures over the Next 12 Months	<u>\$ 6,799,813</u>	<u>\$ 4,140,860</u>

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**NOTE 2 AVAILABLE RESOURCES AND LIQUIDITY (CONTINUED)**

The Organization is supported by contributions with donor restrictions. Because a donor's restrictions require resources to be used in a particular manner or in a future period, the Organization must maintain sufficient resources to meet those responsibilities to its donors. Thus, financial assets may not be available for general expenditure within one year. As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations may come due.

**NOTE 3 PROPERTY AND EQUIPMENT**

Property and equipment as of December 31, 2021 and 2020 consist of the following:

	2021	2020
Leasehold Improvements	\$ 2,218,950	\$ 941,494
Furniture and Fixtures	490,651	66,233
Office and Computer Equipment	107,077	44,986
Subtotal	<u>2,816,678</u>	<u>1,052,713</u>
Less Accumulated Depreciation	636,197	372,461
Total	<u>\$ 2,180,481</u>	<u>\$ 680,252</u>

Depreciation expense for the years ended December 31, 2021 and 2020 amounted to \$263,735 and \$74,619, respectively.

**NOTE 4 DEFINITE-LIVED INTANGIBLE ASSETS**

As of December 31, 2021 and 2020, definite-lived intangible assets consist of the following:

	2021		2020	
	Cost	Accumulated Amortization	Cost	Accumulated Amortization
Internal-Use Software	\$ 438,105	\$ 178,605	\$ 303,145	\$ 47,179
Software	2,609	580	-	-
Website Development Costs	121,475	43,866	121,475	3,374
Total	<u>\$ 562,189</u>	<u>\$ 223,051</u>	<u>\$ 424,620</u>	<u>\$ 50,553</u>

Amortization expense for the years ended December 31, 2021 and 2020 amounted to \$172,498 and \$50,819, respectively.

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**NOTE 4 DEFINITE-LIVED INTANGIBLE ASSETS (CONTINUED)**

Future amortization expense related to intangible assets as of December 31, 2021 is as follows:

<u>Year Ending December 31,</u>	<u>Amount</u>
2022	\$ 187,396
2023	136,843
2024	14,899
<b>Total</b>	<b>\$ 339,138</b>

**NOTE 5 NET ASSETS WITH DONOR RESTRICTIONS**

Net assets with donor restrictions as of December 31, 2021 and 2020 consist of the following:

Subject to Expenditure for Specified Purpose:	<u>2021</u>	<u>2020</u>
Technology Assessment Program	\$ -	\$ 4,199,455
<b>Total</b>	<b>\$ -</b>	<b>\$ 4,199,455</b>

**NOTE 6 NET ASSETS RELEASED FROM RESTRICTIONS**

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes specified by donors or by the passage of time. Net assets released from restrictions during the years ended December 31, 2021 and 2020 were as follows:

	<u>2021</u>	<u>2020</u>
Technology Assessment Program	\$ 4,199,455	\$ 6,219,319
<b>Total</b>	<b>\$ 4,199,455</b>	<b>\$ 6,219,319</b>

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**NOTE 7 OPERATING LEASES**

The Organization is a party to a noncancelable operating lease agreement for space located in Boston, Massachusetts, which expires on May 31, 2023. Under the terms of the lease agreement, the Organization is required to remit monthly payments, which escalate annually, ranging from \$21,294 to \$24,336 per month, plus certain operating expenses. During the years ended December 31, 2021 and 2020, rent expense incurred under this agreement amounted to \$221,333 and \$224,333, respectively.

In June 2020, the Organization entered into a noncancelable lease agreement for office space in Boston, Massachusetts, which expires July 31, 2031. The lease commencement date is April 14, 2021, with rent payments commencing 90 days thereafter. The lease agreement calls for periodic escalation of the monthly rental payments with the base rent resetting in month 52. Under the terms of the agreement, the base rent is set on the lease commencement date then escalates, ranging from \$64,444 to \$75,506 per month, plus certain operating expenses. During the year ended December 31, 2021, rent expense incurred under this agreement amounted to \$479,021.

Future minimum lease payments due under the noncancelable lease agreement as of December 31, 2021 are as follows:

<u>Year Ending December 31,</u>	<u>Amount</u>
2022	\$ 1,069,269
2023	917,048
2024	811,275
2025	820,662
Thereafter	4,834,891
Total	<u><u>\$ 8,453,145</u></u>

**Sublease Agreement**

In June 2020, the Organization entered into a noncancelable sublease agreement for office space in Boston, Massachusetts. The sublease agreement began August 1, 2020 and expires March 30, 2023 and requires periodic escalation of the monthly rental payments ranging from \$23,322 to \$24,336 per month, plus certain operating expenses.

Future minimum lease payments to be received under this lease agreement as of December 31, 2021 are as follows:

<u>Year Ending December 31,</u>	<u>Amount</u>
2022	\$ 288,483
2023	73,008
Total	<u><u>\$ 361,491</u></u>

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**NOTE 8 RETIREMENT PLAN**

The Organization sponsors a defined contribution plan covering substantially all of its employees who meet certain eligibility requirements. The Organization makes a safe harbor nonmatching contribution of 3% of each eligible employees' salary to the plan, and, as amended in February 2018, matches employees' contributions to the plan in the amount of 50% of the first 4% of elective salary deferrals. Additionally, the Organization, at the discretion of the board of directors, may make profit sharing contributions to the plan. During the years ended December 31, 2021 and 2020, the Organization made contributions to the plan of \$240,457 and \$233,009, respectively.

**NOTE 9 ECONOMIC DEPENDENCY**

For the year ended December 31, 2021, contribution revenue from one donor represented approximately 63% of the Organization's total revenue. For the year ended December 31, 2020, contribution revenue from another donor represented approximately 17% of the Organization's total revenue.

**NOTE 10 INDEMNIFICATIONS**

In the ordinary course of business, the Organization enters into various agreements containing standard indemnification provisions. The Organization's indemnification obligations under such provisions are typically in effect from the date of execution of the applicable agreement through the end of the applicable statute of limitations. The aggregate maximum potential future liability of the Organization under such indemnification provisions is uncertain. As of December 31, 2021 and 2020, no amounts have been accrued related to such indemnification provisions.

**NOTE 11 PAYCHECK PROTECTION PROGRAM**

In May 2020, the Organization received proceeds in the amount of \$496,400 to fund payroll, rent, and utilities through the Paycheck Protection Program (the PPP Loan). The PPP Loan was eligible for forgiveness by the U.S. Small Business Administration (SBA) subject to certain performance barriers, as outlined in the loan agreement and the CARES Act. The Organization recognized \$496,400 of contributions revenue related to this agreement during the year ended December 31, 2020, as the performance barriers have been met and the SBA has formally forgiven the entire loan balance as of December 31, 2020. The SBA may review funding eligibility and usage of funds for compliance with program requirements based on dollar thresholds and other factors. The amount of liability, if any, from potential noncompliance cannot be determined with certainty; however, management is of the opinion that any review will not have a material adverse impact on the Organization's financial position.